SERFF Tracking Number: GRAX-G127893719 State: Arkansas
Filing Company: Great American Life Insurance Company State Tracking Number: 50468

Company Tracking Number: R6036711NW

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed

Project Name/Number: Annuity Individual Fixed/R6036711NW

# Filing at a Glance

Company: Great American Life Insurance Company

Product Name: Annuity Individual Fixed SERFF Tr Num: GRAX- State: Arkansas

G127893719

TOI: A07I Individual Annuities - Special SERFF Status: Closed-Approved-State Tr Num: 50468

Closed

Sub-TOI: A07I.001 Equity Indexed Co Tr Num: R6036711NW State Status: Approved-Closed

Reviewer(s): Linda Bird

Author: SPI Disposition Date: 12/16/2011

GreatAmericanFinancialRes

Date Submitted: 12/13/2011 Disposition Status: Approved-

Closed

Implementation Date Requested: Implementation Date:

State Filing Description:

Filing Type: Form

# **General Information**

Project Name: Annuity Individual Fixed Status of Filing in Domicile: Pending

Project Number: R6036711NW

Requested Filing Mode: Review & Approval

Explanation for Combination/Other:

Date Approved in Domicile:

Domicile Status Comments:

Market Type: Individual

Submission Type: New Submission Individual Market Type:

Overall Rate Impact: Filing Status Changed: 12/16/2011

State Status Changed: 12/16/2011

Deemer Date: Created By: SPI GreatAmericanFinancialRes

Submitted By: SPI GreatAmericanFinancialRes Corresponding Filing Tracking Number:

Filing Description:

Enclosed for your review and approval, please find the form referenced above. This form is a new form and does not replace any existing form, nor has it been previously submitted to your Department for preliminary review. This submission does not contain any provisions, conditions, or concepts that are uncommon, unusual or possibly controversial from the standpoint of normal company or industry standards. This form was filed in Ohio, our state of domicile, on 12/13/2011.

Form R6036711NW is a Guaranteed Withdrawal Benefit Rider. This rider is intended for use with all previously approved individual deferred indexed annuity contracts and any individual deferred indexed annuity contracts we may

SERFF Tracking Number: GRAX-G127893719 State: Arkansas
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Product Name: Annuity Individual Fixed

Project Name/Number: Annuity Individual Fixed/R6036711NW

develop in the future. This rider will be available for new issues as well as existing in-force contracts.

This is an optional rider and provides for guaranteed withdrawal rights (i) for the life of the Insured, or (ii) for the joint lives of the Insured and his or her Spouse and for the remaining life of the survivor of them.

# **Company and Contact**

#### **Filing Contact Information**

Brenda Little, Senior Compliance Filing Analyst blittle@gafri.com

P. O. Box 5420 513-412-2725 [Phone] 12725 [Ext]

Cincinnati, OH 45201-5420 513-361-5967 [FAX]

**Filing Company Information** 

Great American Life Insurance Company CoCode: 63312 State of Domicile: Ohio

P. O. Box 5420 Group Code: 84 Company Type:
Cincinnati, OH 45201-5420 Group Name: Great American State ID Number:

Financial Resources, Inc.

(800) 854-3649 ext. [Phone] FEIN Number: 13-1935920

-----

# **Filing Fees**

Fee Required? Yes Fee Amount: \$50.00

No

Retaliatory?

.

Fee Explanation:

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

Great American Life Insurance Company \$50.00 12/13/2011 54498622

 SERFF Tracking Number:
 GRAX-G127893719
 State:
 Arkansas

 Filing Company:
 Great American Life Insurance Company
 State Tracking Number:
 50468

Company Tracking Number: R6036711NW

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed

Project Name/Number: Annuity Individual Fixed/R6036711NW

# **Correspondence Summary**

# **Dispositions**

Status	Created By	Created On	Date Submitted
Approved- Closed	Linda Bird	12/16/2011	12/16/2011

SERFF Tracking Number: GRAX-G127893719 State: Arkansas
Filing Company: Great American Life Insurance Company State Tracking Number: 50468

Company Tracking Number: R6036711NW

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed

Project Name/Number: Annuity Individual Fixed/R6036711NW

# **Disposition**

Disposition Date: 12/16/2011

Implementation Date: Status: Approved-Closed

Comment:

Rate data does NOT apply to filing.

 SERFF Tracking Number:
 GRAX-G127893719
 State:
 Arkansas

 Filing Company:
 Great American Life Insurance Company
 State Tracking Number:
 50468

Company Tracking Number: R6036711NW

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed

Project Name/Number: Annuity Individual Fixed/R6036711NW

Schedule	Schedule Item	Schedule Item Status	<b>Public Access</b>
Supporting Document	Flesch Certification		Yes
Supporting Document	Application		No
Supporting Document	Life & Annuity - Acturial Memo		No
Supporting Document	NW Explanation of Variables		Yes
Supporting Document	Rider Value Example		Yes
Supporting Document	AR - NAIC TRANSMITTAL DOCUMENT	•	Yes
Supporting Document	Cover Letter		Yes
Form	Guaranteed Withdrawal Benefit Rider		Yes

 SERFF Tracking Number:
 GRAX-G127893719
 State:
 Arkansas

 Filing Company:
 Great American Life Insurance Company
 State Tracking Number:
 50468

Company Tracking Number: R6036711NW

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Product Name: Annuity Individual Fixed

Project Name/Number: Annuity Individual Fixed/R6036711NW

# Form Schedule

Lead Form Number: R6036711NW

Schedule		Form Type Form Name	Action	Action Specific	Readability	Attachment
ltem	Number			Data		
Status						
	R6036711	Policy/Cont Guaranteed	Initial		56.200	R6036711NW
	NW	ract/Fratern Withdrawal Benefit				.PDF
		al Rider				
		Certificate:				
		Amendmen				
		t, Insert				
		Page,				
		Endorseme				
		nt or Rider				



#### LIFE INSURANCE COMPANY

Home Office: Cincinnati, Ohio Administrative Office: P.O. Box 5420, Cincinnati, Ohio 45201-5420

#### **GUARANTEED WITHDRAWAL BENEFIT RIDER**

**Not Transferable** 

You may decline this rider without charge by giving us written notice. You have until midnight of the twentieth (20th) day following the day you receive this rider. The required notice must be given to us or to the agent who sold it to you, in person or by mail. If by mail, the notice is effective on the date it is postmarked, with the proper address and with postage paid. If you decline this rider as set forth above, this rider shall be void and no rider charge shall apply. You may also decline this rider at any later time, but a prorated portion of the annual rider charge shall be taken.

This Guaranteed Withdrawal Benefit Rider (this "Rider") is attached to an individual deferred annuity contract ("Contract"). The Contract number is set out on the Rider Specifications page. This Rider provides guaranteed withdrawal rights (i) for the life of the Insured, or (ii) for the joint lives of the Insured and his or her Spouse and for the remaining life of the survivor of them. You shall be entitled to take withdrawals from the Contract equal to the Benefit amount even if the Contract values are exhausted. The rights to such withdrawals are subject to the terms and conditions set out in this Rider.

As you read through this Rider, please note that the words "we", "us", "our", and "Company" refer to Great American Life Insurance Company. The words "you" and "your" refer to the owner of the Contract, including a joint owner, if any. "Administrative Office" means our home office or any other place of business that we may designate for administration.

This rider is a part of the Contract. It is not a separate contract. It changes the Contract only as and to the extent stated. In all cases of conflict with the other terms of the Contract, the provisions of this Rider shall control.

Signed for us at our office as of the date of issue.

MARK F. MUETHING EXECUTIVE VICE PRESIDENT

JOHN P. GRUBER SECRETARY

#### **RIDER SPECIFICATIONS**

**OWNER**: [JOHN DOE]

JOINT OWNER: [JANE DOE]

**INSURED**: [JOHN DOE]

**ANNUITY CONTRACT NUMBER**: [00000000]

RIDER EFFECTIVE DATE: [SEPTEMBER 1, 2007]

ROLLUP BASE\*: [SUM OF ALL PURCHASE PAYMENTS RECEIVED DURING THE FIRST

CONTRACT YEAR]

\*The Rollup Base is subject to the limitations stated in the DEFINITIONS section of this Rider.

**ROLLUP RATE**: [10.0%]

**ROLLUP MAXIMUM PERIOD**: [10 YEARS FROM A RESET DATE]

**ROLLUP CAP**: [250% OF ROLLUP BASE]

**ROLLUP PERIOD WITHDRAWALS:** [1]

[REQUIRED MINIMUM DISTRIBUTIONS ONLY]

[NO MAXIMUM NUMBER]

**RESET OPTION:** [EACH CONTRACT ANNIVERSARY BEFORE THE BENEFIT START DATE]

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# **BENEFIT TABLE**:

	Benefit Percentage*				
	Single Lifetime	Joint Lifetime			
Age on Benefit Start Date	Withdrawals	Withdrawals			
[At least age 55]	[4.5%]	[3.5%]			
[Age 56]	[4.6%]	[3.6%]			
[Age 57]	[4.7%]	[3.7%]			
[Age 58]	[4.8%]	[3.8%]			
[Age 59]	[4.9%]	[3.9%]			
[Age 60]	[5.0%]	[4.0%]			
[Age 61]	[5.1%]	[4.1%]			
[Age 62]	[5.2%]	[4.2%]			
[Age 63]	[5.3%]	[4.3%]			
[Age 64]	[5.4%]	[4.4%]			
[Age 65]	[5.5%]	[4.5%]			
[Age 66]	[5.6%]	[4.6%]			
[Age 67]	[5.7%]	[4.7%]			
[Age 68]	[5.8%]	[4.8%]			
[Age 69]	[5.9%]	[4.9%]			
[Age 70]	[6.0%]	[5.0%]			
[Age 71]	[6.1%]	[5.1%]			
[Age 72]	[6.2%]	[5.2%]			
[Age 73]	[6.3%]	[5.3%]			
[Age 74]	[6.4%]	[5.4%]			
[Age 75]	[6.5%]	[5.5%]			
[Age 76]	[6.6%]	[5.6%]			
[Age 77]	[6.7%]	[5.7%]			
[Age 78]	[6.8%]	[5.8%]			
[Age 79]	[6.9%]	[5.9%]			
[Age 80]	[7.0%]	[6.0%]			
[Age 81]	[7.1%]	[6.1%]			
[Age 82]	[7.2%]	[6.2%]			
[Age 83]	[7.3%]	[6.3%]			
[Age 84]	[7.4%]	[6.4%]			
[Age 85]	[7.5%]	[6.5%]			
[Age 86]	[7.6%]	[6.6%]			
[Age 87]	[7.7%]	[6.7%]			
[Age 88]	[7.8%]	[6.8%]			
[Age 89]	[7.9%]	[6.9%]			
[Age 90 and over]	[8.0%]	[7.0%]			

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#### **RIDER CHARGE RATES:**

Initial	Maximum
[0.85%]	[2.50%]

MINIMUM REQUIRED VALUE: [\$1,250]

# **INQUIRIES:** For information, or to make a complaint, call or write:

Policy Administration Great American Life Insurance Company P.O. Box 5420 Cincinnati, Ohio 45201-5420 1-800-854-3649

If you prefer, you may visit us at our website, <a href="www.GAFRI.com">www.GAFRI.com</a>, or email us at <a href="clientrelations@gafri.com">clientrelations@gafri.com</a>

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#### **DEFINITIONS**

Capitalized terms not defined in this Rider have the same meaning as such terms are defined in the Contract.

Benefit: A guaranteed withdrawal benefit that is available under the BENEFITS section of this Rider.

**Benefit Base Amount**: The amount on which Rider charges and Benefit payments are based. This amount is computed under the **Benefit Base Amount** provision of this Rider.

Benefit Start Date: The first day that a Benefit under this Rider is to be paid.

**Benefit Year**: A twelve (12) month period beginning on the Benefit Start Date or on an anniversary of the Benefit Start Date.

Excess Withdrawal: Each withdrawal from the Contract on or after the Rider Effective Date except:

- 1) a withdrawal to pay Rider Charges; or
- 2) a withdrawal to pay Rider Benefits.

An offset of a defaulted Loan after the Rider Effective Date shall be considered an Excess Withdrawal.

**Insured**: The principal person whose lifetime is used to measure the Benefits under this Rider. The Insured on the Rider Effective Date is set out on the Rider Specifications page.

The Insured is the individual who is the owner of the Contract, without regard to any joint owner. If you or a joint owner is not a human being, then the Insured is the individual who is the Annuitant under the Contract, without regard to any joint Annuitant. Except as provided below, the Insured cannot be changed after the Rider Effective Date.

If the spouse of the person who is the Insured on the Rider Issue Date becomes the sole Owner or successor owner of the Contract before the Benefit Start Date and this Rider does not terminate, then that spouse shall become the Insured.

**Loan**: To the extent permitted by the Contract, a loan made under the Contract and secured by the values of the Contract.

**Required Minimum Distribution**: The amount, if any, that is required to be distributed from the Contract for the current calendar year under Section 401(a)(9) of the Internal Revenue Code or the similar provisions of federal tax law to the extent applicable to the Contract. For purposes of this Rider, it shall be computed based on the values of the Contract without considering any other annuity or tax-qualified account. It shall be reduced by all prior withdrawals or Benefit payments from the Contract made in such calendar year. For purposes of this Rider, we may choose to compute it disregarding changes in federal tax law after the Rider Issue Date that would increase it. We will notify you if we make this choice.

Reset Date: Each of the following:

- 1) the Rider Effective Date;
- a Contract Anniversary for which you elect to reset the Benefit Base Amount under the **Reset** *Elections* provision of this Rider; and
- 3) any date before the Benefit Start Date on which ownership of the Contract is transferred to the spouse of the Insured (other than by reason of a successor owner election) if the Account Value of the Contract is less than the Benefit Base Amount.

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**Rider Effective Date**: The effective date of this Rider. If the Contract is issued with this Rider, the Rider Effective Date shall be the Effective Date of the Contract. If this Rider is added to the Contract after the Effective Date of the Contract, the Rider Effective Date shall be the first Contract Anniversary on or after the date that this Rider is added. The Rider Effective Date is set out on the Rider Specifications page.

Rider Year: Each Contract Year that begins on or after the Rider Effective Date.

**Rollup Amount:** An amount credited to the Benefit Base Amount under the *Rollup Amounts* provision of this Rider.

**Rollup Base**: The Rollup Base is set out on the Rider Specifications page. At any time after an Excess Withdrawal, the Rollup Base will never be more than Account Value of the Contract immediately following that Excess Withdrawal or any prior Excess Withdrawal.

**Rollup Period Withdrawal**: An amount that may be withdrawn before the Benefit Start Date without stopping a Rollup. To qualify as a Rollup Period Withdrawal, an amount withdrawn either must be a Required Minimum Distribution for the calendar year in which the current Contract Year began, or it must meet both of the following requirements:

- it does not exceed the amount that may be withdrawn without an Early Withdrawal Charge or other charge or fee under a free withdrawal allowance or privilege or bailout provision of the Contract (whether or not any amounts in the Contract are still subject to an Early Withdrawal Charge or other charge or fee); and
- 2) you have not already taken the maximum number of such withdrawals that is set out on the Rider Specifications page.

A Rollup Period Withdrawal is still an Excess Withdrawal.

**Spouse**: The person who is the spouse of the Insured on the Benefit Start Date. A spouse shall cease to be considered the Spouse if the marriage of the Insured and Spouse is terminated by divorce, dissolution, annulment, or for other cause apart from the death of the Insured. A new spouse cannot be substituted after the Benefit Start Date.

#### **GENERAL PROVISIONS**

#### Misstatement

If the age of the Insured or the Spouse has been misstated, we may adjust the Benefit amount, if affected, to the amount that would have been available based on the correct age. If the Benefit amount based on the correct age would have been lower, we may treat any overpaid Benefit payments as Excess Withdrawals when each such overpayment was made, and adjust Contract values and the Benefit Base Amount accordingly. Such adjustments may in turn cause portions of later Benefit payments to be treated as Excess Withdrawals. This Rider shall terminate if the adjusted Benefit Base Amount is below the minimum. We may also pursue other remedies at law or in equity.

# **Rights of Insured Not Transferable**

This Rider covers the named Insured on the Rider Specifications page. It does not cover any other person. Rights to Benefits under this Rider cannot be transferred or assigned except to the Insured, or in the case of a joint lifetime withdrawal option after the death of the Insured, to the Spouse.

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#### **Declining This Rider**

You may decline this Rider at any time by Written Request.

#### RIDER CHARGES

#### **Rider Charge Amounts**

There is an annual charge for this Rider for each Contract Year that it is in effect. The charge for a Contract Year shall be equal to:

- 1) the Benefit Base Amount determined on the date immediately before the date that the charge is paid; multiplied by
- 2) the Rider Charge Rate.

The Rider Charge Rate on the Rider Effective Date is set out on the Rider Specifications page. We may change the Rider Charge Rate for your Rider at any time or times that:

- 1) you reset the Benefit Base Amount under the *Reset Elections* provision of this Rider;
- 2) you take an Excess Withdrawal that does not qualify in full as a Rollup Period Withdrawal; or
- 3) the Contract is transferred to the spouse of the Insured before the Benefit Start Date.

The Rider Charge Rate shall never exceed the maximum Rider Charge Rate set out on the Rider Specifications page. Changes, if any, in the Rider Charge Rate may apply to any Contract Year for which the charge has not yet been taken.

#### **Rider Charge Payments**

The charge for each Contract Year that this Rider is in effect is taken at the end of that Contract Year. In addition, a prorated portion of the charge for a Contract Year shall be taken upon the surrender of the Contract or other termination of this Rider.

We will take the charge for this Rider as withdrawals from the Account Value of the Contract. No Early Withdrawal Charge or other charge or fee shall be deducted on account of a withdrawal to pay Rider charges.

#### **Waiver of Charges**

Charges for this Rider shall be permanently waived once the Account Value of the Contract to which it is attached is fully depleted directly as a result of withdrawals for Rider charges or Benefit payments.

#### **Refund of Charges**

We will add the charges for this Rider back to the Account Value of the Contract if the Insured dies before the Benefit Start Date, provided that the spouse of the Insured does not elect to become successor owner of the Contract.

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#### RIDER VALUES

#### **Benefit Base Amount**

The Benefit Base Amount is equal to:

- 1) the Account Value of the Contract on the most recent Reset Date; plus
- 2) Purchase Payments received since the most recent Reset Date; plus
- 3) Rollup Amounts credited since the most recent Reset Date, and minus
- 4) an adjustment for each Excess Withdrawals, if any, taken since the most recent Reset Date.

#### **Reset Elections**

You may elect to reset the Benefit Base Amount to the Account Value of the Contract on a Contract Anniversary if all of the following requirements are met:

- 1) this Rider is in effect on that Contract Anniversary;
- 2) a reset is permitted on that Contract Anniversary under the Reset Option as set out on the Rider Specifications page;
- 3) the Account Value of the Contract on that Contract Anniversary is higher than the Benefit Base Amount; and
- 4) a Written Request for the reset is received by us not later than thirty (30) days after the Reset Date itself.

#### **Rollup Amounts**

A Rollup Amount shall be credited to the Benefit Base Amount at the end of each full Contract Year that is included in a Rollup Period. A Rollup Period begins on any Reset Date that is before the Benefit Start Date, and ends on the earliest of:

- 1) the completion of the Rollup Maximum Period, set out on the Rider Specifications page, as measured from the most recent Reset Date:
- 2) the date that an Excess Withdrawal is taken that does not qualify in full as a Rollup Period Withdrawal:
- 3) a death for which a Death Benefit is payable; or
- 4) the Benefit Start Date.

No Rollup Amount shall be credited for a Contract Year unless the full Contract Year is included in a Rollup Period.

Except as provided below, the Rollup Amount for a Contract Year is equal to:

- 1) the Rollup Base; multiplied by
- 2) the Rollup Rate, as set out on the Rider Specifications page.

The Rollup Amount, if any, to be credited with respect to a Purchase Payment received during the current Contract Year will be prorated. The Rollup Amount for a Contract Year shall be reduced (but not below zero) by any Rollup Period Withdrawal made during that Contract Year. The Rollup Amount for a Contract Year may not increase the Benefit Base Amount to more than the Rollup Cap. The Rollup Cap is set out on the Rider Specifications page.

There is no compounding. Rollup Amounts credited on or before a Reset Date are disregarded.

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#### **Adjustments for Excess Withdrawals**

The Benefit Base Amount is adjusted for any Excess Withdrawal from the Contract after the Rider Effective Date. Each adjustment is made on the date that the Excess Withdrawal is taken. The amount of the adjustment is equal to:

- the percentage reduction in the Account Value of the Contract on account of the Excess Withdrawal and any related Early Withdrawal Charge or other charge or fee related to it; multiplied by
- 2) the Benefit Base Amount just before the Excess Withdrawal.

# **BENEFITS**

#### **Benefit Selection**

Prior to the Benefit Start Date, you must select one of the withdrawal options for Benefit payments under this Rider. The withdrawal options are the single lifetime withdrawal option or the joint lifetime withdrawal option. A Benefit selection must be made by Written Request. A Benefit selection cannot be changed after the Benefit Start Date.

#### **Benefit Start Date**

The Benefit Start Date is the date that you first take a Benefit payment under this Rider. You may choose this date by Written Request. Such a request must be made at least thirty (30) days prior to the date that the first Benefit payment is to be taken.

If a single lifetime withdrawal option is selected, the Benefit Start Date may not be before the Insured reaches the youngest age found on the Benefit Table. If a joint lifetime withdrawal option is selected, the Benefit Start Date may not be before the Insured and Spouse both reach the youngest age found on the Benefit Table. The Benefit Table is set out on the Rider Specifications page.

You must pay off all Loans on or before the Benefit Start Date. The Benefit Start Date may not be after the date that this Rider terminates.

#### **Benefit Amount**

The Benefit amount is the largest total amount that can be taken as a Benefit payment during the Benefit Year. It is determined each time that a Benefit payment is to be made.

At any time, the Benefit amount for the Benefit Year is equal to:

- 1) the Benefit Percentage, fixed on the Benefit Start Date, as determined from the Benefit Table set out on the Rider Specifications page; multiplied by
- 2) the Benefit Base Amount on the date that the payment is to be made.

The Benefit amount that is available at any point in time on or after the Benefit Start Date is equal to:

- 1) the Benefit amount for the Benefit Year as determined at that point in time; less
- 2) the amount of each Benefit payment, if any, previously made during the current Benefit Year.

The Benefit Percentage is based on the withdrawal option selected. If the single lifetime withdrawal option is selected, the Benefit Percentage is based on the age of the Insured on the Benefit Start Date. If the joint lifetime withdrawal option is selected, the Benefit Percentage is based on the younger of the age of the Insured or the age of the Spouse on the Benefit Start Date. For this purpose, we will use the person's age as of his or her last birthday.

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#### **Minimum Benefit**

The Benefit amount for a Benefit Year shall never be less than the Required Minimum Distribution, if any, for the calendar year in which that Benefit Year began.

#### **Benefit Payments**

Benefit payments shall be made at any time or times on or after the Benefit Start Date upon your Written Request. A Benefit payment may be an amount up to the full Benefit amount available on the payment date. You may not take a Benefit payment of less than \$50. Benefit amounts available for a Benefit Year but not taken may not be carried over to the next Benefit Year.

Until the Account Value is exhausted, Benefits are paid in the form of withdrawals from the Contract. After that, Benefits are paid under the Rider itself and no Excess Withdrawals are permitted.

All rights to take Benefit payments shall end on the earliest of:

- 1) the date that the Insured dies, if the single lifetime withdrawal option is in effect; or
- 2) the date that the Insured dies, if the joint lifetime withdrawal option is in effect, but no Spouse survives the Insured or qualifies as a Spouse on the death of the Insured; or
- the date that the Spouse dies, if the joint lifetime withdrawal option is in effect and the Spouse survives the Insured and qualifies as a Spouse on the death of the Insured; or
- 4) the completion of the maximum period that a benefit can be paid under the rules of Section 401(a)(9) of the Internal Revenue Code or the similar provision of federal tax law to the extent applicable to the Contract; or
- 5) the date that this Rider terminates.

A Benefit payment may be paid to or for another annuity or tax-qualified account in an exchange, transfer, or rollover to the full extent allowed by federal tax law.

#### **EFFECT OF RIDER ON CONTRACT TERMS**

#### **Purchase Payments Limited**

After the Rider Effective Date, we may decline to accept Purchase Payments to the Contract in excess of \$50,000 per Contract Year. Before or after the Rider Effective Date, we may decline to accept any further Purchase Payments to the Contract if we are no longer issuing annuity contracts with this Rider unless you decline or terminate this Rider. After the Benefit Start Date, we reserve the right to impose additional restrictions on Purchase Payments to the Contract on a nondiscriminatory basis.

R6036711NW -11-

#### Withdrawals to Pay Rider Charges or Benefits

Withdrawals made from the Contract to pay charges for this Rider or to pay Benefits shall be subject to all of the terms and conditions of the Contract, except:

- 1) the amount withdrawn shall not be subject to an Early Withdrawal Charge or other charge or fee;
- 2) the amount need not meet the minimum amount for a withdrawal as determined under the withdrawals provision of the Contract;
- 3) it may reduce the Account Value of the Contract below the minimum that is otherwise required;
- 4) we will not terminate the Contract if such withdrawals reduce the Account Value of the Contract below such minimum; and
- 5) it may completely exhaust the Account Value of the Contract.

Withdrawals to pay Benefits shall reduce the amount that may otherwise be taken without an Early Withdrawal Charge or other charge or fee pursuant to any free withdrawal allowance or privilege under the Contract.

#### **Loans Limited**

You must pay off all Loans on or before the Benefit Start Date. You may not take a new Loan on or after the Benefit Start Date so long as this Rider is in effect.

#### **Continuation of Contract**

If the Account Value of the Contract is completely exhausted by payment of Rider charges or Benefits, the Contract shall not terminate until the Rider terminates. However, no further Purchase Payments may be made to the Contract, no Excess Withdrawals are possible, and the Contract cannot be annuitized.

#### **Annuity Benefit of Contract**

The Annuity Benefit under the Contract shall not be less than the annual Benefit amount, as determined under the **Benefit Amount** provision of this Rider as of the Annuity Commencement Date. if:

- 1) the Contract is annuitized with annual payments for the life of the Insured, or if joint lifetime withdrawal option is in effect, for the joint and survivor lives of the Insured and Spouse;
- 2) the actual Annuity Commencement Date is on or after the maximum Annuity Commencement Date that may be elected under the Contract; and
- 3) the actual Annuity Commencement Date is reached while Rider is in effect and after the Benefit Start Date.

R6036711NW -12-

#### **TERMINATION**

All rights under this Rider terminate upon the first of the following to happen:

- 1) your Written Request to decline or terminate this Rider;
- 2) a transfer or assignment of an interest in the Contract, unless to the Insured, or to the spouse of the Insured before the Benefit Start Date, or to the Spouse of the Insured on or after the Benefit Start Date when a joint lifetime withdrawal option is in effect;
- 3) an Excess Withdrawal from the Contract that reduces the Benefit Base Amount below the Minimum Required Value set out on the Rider Specifications page;
- 4) the surrender or annuitization of the Contract;
- 5) a death that would give rise to a death benefit under the Contract, unless the spouse of the Insured becomes the successor owner of the Contract before the Benefit Start Date, or the Spouse of the Insured becomes the successor owner of the Contract when a joint lifetime withdrawal option is in effect; or
- 6) the complete payment of all Benefits under this Rider.

R6036711NW -13-

# GREAT AMERICAN LIFE INSURANCE COMPANY® GUARANTEED WITHDRAWAL BENEFIT RIDER Not Transferable

SERFF Tracking Number: GRAX-G127893719 State: Arkansas
Filing Company: Great American Life Insurance Company State Tracking Number: 50468

Company Tracking Number: R6036711NW

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed

Project Name/Number: Annuity Individual Fixed/R6036711NW

# **Supporting Document Schedules**

Item Status: Status

Date:

Satisfied - Item: Flesch Certification

Comments: Attachment:

AR - READABILITY CERTIFICATION.PDF

Item Status: Status

Date:

Bypassed - Item: Application

Bypass Reason: Not applicable to this filing.

**Comments:** 

Item Status: Status

Date:

Satisfied - Item: Life & Annuity - Acturial Memo

Comments: Attachment:

Actuarial Memorandum 120911.PDF

Item Status: Status

Date:

Satisfied - Item: NW Explanation of Variables

Comments: Attachment:

EOV 120811.PDF

Item Status: Status

Date:

Satisfied - Item: Rider Value Example

Comments:

Attachment:

SERFF Tracking Number: GRAX-G127893719 State: Arkansas State Tracking Number: 50468

Filing Company: Great American Life Insurance Company

R6036711NW Company Tracking Number:

TOI: A07I Individual Annuities - Special Sub-TOI: A07I.001 Equity Indexed

Product Name: Annuity Individual Fixed

Annuity Individual Fixed/R6036711NW Project Name/Number:

Rider Value Example.PDF

**Item Status: Status** 

Date:

AR - NAIC TRANSMITTAL Satisfied - Item:

**DOCUMENT** 

Comments:

Attachment:

AR - NAIC TRANSMITTAL DOCUMENT.PDF

**Item Status: Status** 

Date:

Cover Letter Satisfied - Item:

Comments:

Attachment:

Cover Letter.PDF

#### STATE OF ARKANSAS

#### READABILITY CERTIFICATION

**COMPANY NAME:** Great American Life Insurance Company

This is to certify that the form(s) referenced below has achieved a Flesch Reading Ease Score as indicated below and complies with the requirements of Ark. Stat. Ann. Section 66-3251 through 66-3258, cited as the Life and Disability Insurance Policy Language Simplification Act.

Form Number	Score
R6036711NW	56.2

Signed:
---------

Name: John P. Gruber

Title: Senior Vice President

Date: 12/13/2011

# Explanation of Variables Guaranteed Withdrawal Benefit Rider Rider Form No. R6036711NW

#### **BRACKETS**

• Hard Brackets [ ] – Denote that provision or text is variable.

#### RIDER

#### **Specifications Page**

- Owner Will insert name of the Owner
- Joint Owner Will insert name of the Joint Owner, if any
- Insured Will insert name of the Insured under the GWDB Rider. The Insured is generally the owner of the contract (disregard any joint owner). If the owner or joint owner is not a human being, then the Insured is the annuitant under the contract (disregard any joint annuitant).
- Annuity Contract Number -- Will insert contract number of the base annuity contract.
- Rider Effective Date Will insert the Rider Effective Date.
- Rollup Base Will insert the purchase payments to be used to calculate the Rollup. Will be set at issue and not
  changed during the lifetime of the contract. (minimum of Purchase Payments received on date of issue -maximum
  of all Purchase Payments during lifetime of the contract)
- Rollup Rate Will insert the percentage used to calculate the Rollup amount for a contract year that is in a Rollup Period. Will be set at issue and not changed during the lifetime of the contract. (2% to 15%)
- Rollup Maximum Period Will insert the maximum number of years that a Rollup amount will be added to the Benefit Base Amount, as measured from the most recent reset date. Will be set at issue and not changed during the lifetime of the contract. (3 to 20 years)
- Rollup Cap Will insert rollup cap. Will be set at issue and not changed during the lifetime of the contract (200-500% of the rollup base)
- Rollup Period Withdrawals Will insert availability of Rollup Period Withdrawals, which are defined as withdrawals that may be taken before the Benefit Start Date without stopping a Rollup. (for qualified contracts, may be "Required Minimum Distributions Only," or may allow a given number, or unlimited number, of withdrawals permitted under the free withdrawal allowance of the base annuity contract in addition to Required Minimum Distributions) (for nonqualified contracts, may be a number equal to or greater than 1, or may have no maximum number, of withdrawals permitted under the free withdrawal allowance of the base annuity contract)
- Reset Option Will insert the times that an elective Reset is available. Will be set at issue and not changed during
  the lifetime of the contract. (specific intervals within a time period beginning no earlier than the 1<sup>st</sup> contract
  anniversary to every contract anniversary)
- Benefit Table Will insert the ages at which living benefits may begin, and the respective benefit percentages used to calculate the benefits at each permitted age. Will be set at issue and not changed during the lifetime of the contract. (minimum ages 40 to 65 with no maximum age, and benefit percentages of 3% to 9%)
- Rider Charge Rate Will insert the initial and maximum percentages of the Benefit Base Amount to be charged annually for this rider. The current charge will vary from time to time as permitted by the rider terms. The maximum percentage will be set at issue and not changed during the lifetime of the contract. (0.15% to 3.0%)
- Minimum Required Value Will insert the minimum Benefit Base Amount that must be maintained to prevent the rider from being terminated. Will be set at issue and not changed during the lifetime of the contract (\$1,250 -\$5,000)

Any use of variability shall be administered in a uniform and non-discriminatory manner and shall not result in unfair discrimination.

Page 1 of 1

#### **Rider Value Example**

Single Premium \$100,000

65

Adtl premium at BOY 3 \$5,000

Age

	ollup Rate er Charge	10% 0.85%												
EOY Index Inte	rest Rate	5%											GLWB Single Life	Annual
		BOY		BBA	RMD	Excess	BBA after RMD		BBA after	Rider	EOY		Benefit	GLWB
	Age	ΑV	Rollup Base	Before RMD	Withdrawal	Withdrawal	and Excess Wdl	Rollup	Rollup	Charge	ΑV	GMSV	Percentage	Payment
	65	\$100,000	\$100,000	\$100,000	-	-	\$100,000	\$10,000	\$110,000	\$850	\$104,108	\$90,900	6.00%	
	66	\$104,108	\$100,000	\$110,000	-	-	\$110,000	\$10,000	\$120,000	\$935	\$108,331	\$91,809	6.10%	
	67	\$113,331	\$100,000	\$125,000	-	-	\$125,000	\$10,000	\$135,000	\$1,063	\$117,882	\$97,272	6.20%	
	68	\$117,882	\$100,000	\$135,000	-	-	\$135,000	\$10,000	\$145,000	\$1,148	\$122,571	\$98,245	6.30%	
	69	\$122,571	\$100,000	\$145,000	-	-	\$145,000	\$10,000	\$155,000	\$1,233	\$127,406	\$99,227	6.40%	
	70	\$127,406	\$100,000	\$155,000	\$4,650	-	\$149,343	\$5,350	\$154,693	\$1,269	\$127,561	\$95,570	6.50%	
	71	\$127,561	\$100,000	\$154,693	\$4,814	-	\$148,856	\$5,186	\$154,042	\$1,265	\$127,556	\$91,712	6.60%	
	72	\$127,556	\$100,000	\$154,042	\$4,983	-	\$148,025	\$5,017	\$153,042	\$1,258	\$127,381	\$87,646	6.70%	
	73	\$127,381	\$100,000	\$153,042	\$4,976	\$7,762	\$137,738	\$0	\$137,738	\$1,250	\$119,062	\$75,784	6.80%	
	74	\$119,062	\$100,000	\$137,738	\$4,820	-	\$132,162	\$5,180	\$137,341	\$1,123	\$118,775	\$71,721	6.90%	
	75	\$118,775	\$100,000	\$137,341	\$4,991	-	\$131,571	\$0	\$131,571	\$1,118	\$118,299	\$67,448	7.00%	
GLWB elected:	76	\$118,299	\$100,000	\$131,571	-	-	\$131,571	\$0	\$131,571	\$1,118	\$113,231	\$58,780	7.10%	\$ 9,341.51
	77	\$113,231	\$100,000	\$131,571	-	-	\$131,571	\$0	\$131,571	\$1,118	\$107,910	\$50,027		\$ 9,341.51
	78	\$107,910	\$100,000	\$131,571	-	-	\$131,571	\$0	\$131,571	\$1,118	\$102,322	\$41,185		\$ 9,341.51
	79	\$102,322	\$100,000	\$131,571	-	-	\$131,571	\$0	\$131,571	\$1,118	\$96,456	\$32,255		\$ 9,341.51
	80	\$96,456	\$100,000	\$131,571	-	-	\$131,571	\$0	\$131,571	\$1,118	\$90,296	\$23,236		\$ 9,341.51
	81	\$90,296	\$100,000	\$131,571	-	-	\$131,571	\$0	\$131,571	\$1,118	\$83,828	\$14,126		\$ 9,341.51

\$5,000

1 year

1.00%

\$123,723

\$123,723

\$123,723

\$123,723

\$123,723

\$123,723

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\$123,723

\$123,723

\$1,118

\$1,052

\$1,052

\$1,052

\$1,052

\$1,052

\$1,052

\$1,052

\$1,052

\$0

\$72,371

\$65,662

\$58,617

\$51,220

\$43,454

\$35,299

\$26,736

\$17,745

\$0

\$0

\$0

\$0

\$0

\$0

\$0

\$0

\$0

\$0

\$0

\$0

Assumptions/Notes:

1. All withdrawals occur at the end of the year

\$83,828

\$72,371

\$65.662

\$58,617

\$51,220

\$43,454

\$35,299

\$26,736

\$17,745

\$0

82

83

84

85

86

87

88

89

90

91

2. All premiums occur at the beginning of the year.

3. GMSV is 90% of premiums accumulated at the GMIR rate less any withdrawals.

\$100,000

\$100,000

\$100,000

\$100,000

\$100,000

\$100,000

\$100,000

\$100,000

\$100,000

\$100,000

4. Index Interest is credited at the end of the year.

5. Rider charge is assessed in arrears so equals the rate times the BBA after any withdrawal but before any rollup credit is applied.

Benefit Waiting Period =

GMSV Rate =

\$131,571

\$123,723

\$123,723

\$123,723

\$123,723

\$123,723

\$123,723

\$123,723

\$123,723

\$123,723

Continues as long as own

\$ 8,784.32

\$ 8,784.32

\$ 8,784.32

\$ 8,784.32

\$ 8,784.32

\$ 8,784.32

\$ 8,784.32

\$ 8,784.32

\$ 8.784.32

\$ 8,784.32

\$483

\$0

\$0

\$0

\$0

\$0

\$0

\$0

\$0

\$0

# Life, Accident & Health, Annuity, Credit Transmittal Document

1.	Prepared for the State of	Arkansas						
2	Department Use Only							
2.	State Tracking ID							
3.	Insurer Name & Address		Domicile	Insurer License Type	NAIC Group #	NAIC#	FEIN#	State #
P. O.	American Life Insurance Comp Box 5420 nnati OH 45201-5420	pany	ОН	Annuity	0084	63312	13- 1935920	
4.	Contact Name & Address		Telephone	: #	Fax #	E-mai	il Address	
P. O.	la Little Box 5420 nnati OH 45201-5420		800-854-36 Ext. 12725	549	513-361-5967	blittle	@gafri.com	
5.	S. Requested Filing Mode    Review & Approval							
6.	Company Tracking Number	R60367	11NW					
7.	New Submission		ıbmission	Previous file	#			
			Individual	☐ Franch	nise			
8.	Market	Gro	Group Small Large Small and Large    Employer					
9.	Type of Insurance	A0	7I Individual	Annuities - Spec	cial			
10.	Product Coding Matrix Filing Code	A0	7I.001 Equity	Indexed				
11.	Submitted Documents		RATES New Ra  FILING OT Please expl	THER THAN Fain:  DOCUMENTA  ncorporation  Bylaws  f Variability	☐ Other: ed Rate CORM OR RATE: ATION ☐ Third F	Party Autho	Certifica Advertis	ing

LH TD-1, Page 1 of 2 © 2009 National Association of Insurance Commissioners

12.	Filing Submission Date	12/13/2011
12.	1 mig Submission Dute	
13.	Filing Fee (If required)	Amount \$50.00 Check Date EFT  Retaliatory Yes No Check Number EFT
14.	Date of Domiciliary Approval	Pending
15.	Filing Description:	
	any existing form, nor has it been procontain any provisions, conditions, of normal company or industry standard. Form R6036711NW is a Guaranteed individual deferred indexed annuity future. This rider will be available for this is an optional rider and provide.	val, please find the form referenced above. This form is a new form and does not replace eviously submitted to your Department for preliminary review. This submission does not or concepts that are uncommon, unusual or possibly controversial from the standpoint of dis. This form was filed in Ohio, our state of domicile, on 12/13/2011.  Withdrawal Benefit Rider. This rider is intended for use with all previously approved contracts and any individual deferred indexed annuity contracts we may develop in the or new issues as well as existing in-force contracts.  Is for guaranteed withdrawal rights (i) for the life of the Insured, or (ii) for the joint lives of differ the remaining life of the survivor of them.
16.	Certification (If required)	
	<b>REBY CERTIFY</b> that I have reviewe cable statutory and regulatory provision	d the applicable filing requirements for this filing, and the filing complies with all ons for the state of Arkansas.
Print	Name Brenda Little	Title Senior Compliance Filing Analyst
Signa	ture Breeze Linde	Date 12/13/2011

LH TD-1, Page 2 of 2 INS12169



#### LIFE INSURANCE COMPANY

Administrative Mailing Address: P.O. Box 5420, Cincinnati, Ohio 45201-5420

December 13, 2011

NAIC No. 0084-63312 FEIN No. 13-1935920

Insurance Commissioner Jay Bradford Compliance - Life and Health Arkansas Department of Insurance 1200 West Third Street Little Rock, AR 72201-1904

RE: Request For Approval - Great American Life Insurance Company R6036711NW Guaranteed Withdrawal Benefit Rider

Dear Insurance Commissioner Bradford:

Enclosed for your review and approval, please find the form referenced above. This form is a new form and does not replace any existing form, nor has it been previously submitted to your Department for preliminary review. This submission does not contain any provisions, conditions, or concepts that are uncommon, unusual or possibly controversial from the standpoint of normal company or industry standards. This form was filed in Ohio, our state of domicile, on 12/13/2011.

Form R6036711NW is a Guaranteed Withdrawal Benefit Rider. This rider is intended for use with all previously approved individual deferred indexed annuity contracts and any individual deferred indexed annuity contracts we may develop in the future. This rider will be available for new issues as well as existing in-force contracts.

This is an optional rider and provides for guaranteed withdrawal rights (i) for the life of the Insured, or (ii) for the joint lives of the Insured and his or her Spouse and for the remaining life of the survivor of them.

With this information, I look forward to receiving a favorable response to this filing.

If you have any questions or require additional information regarding this submission, please feel free to contact me at either of the phone numbers indicated below or via e-mail at blittle@gafri.com.

Sincerely,

Brenda Little

Senior Compliance Filing Analyst